

T R A D E
ADMINISTRATION

U.S. Trade Overview

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Comments and questions should be directed to:

Natalie Soroka

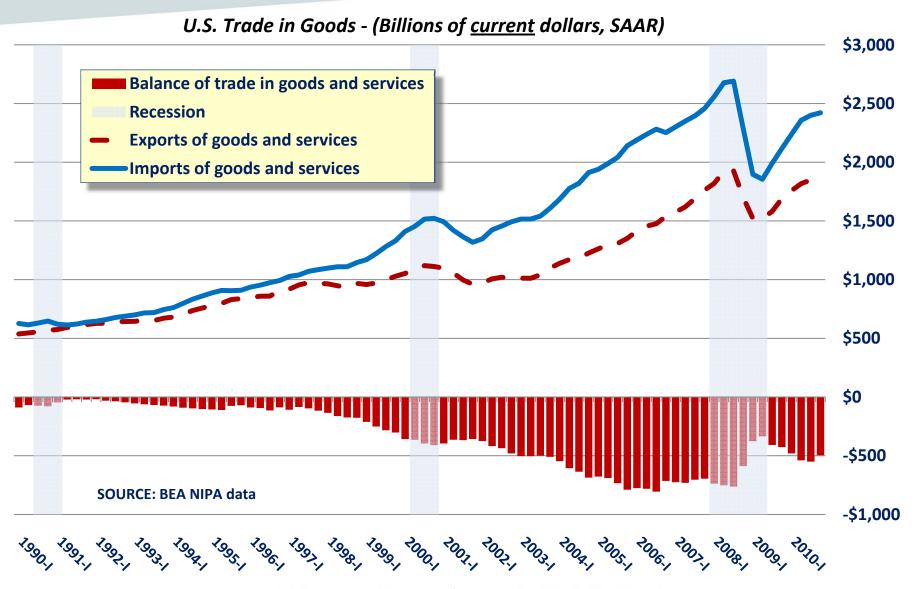
Office of Trade and Industry Information,

International Trade Administration

Natalie.Soroka@trade.gov

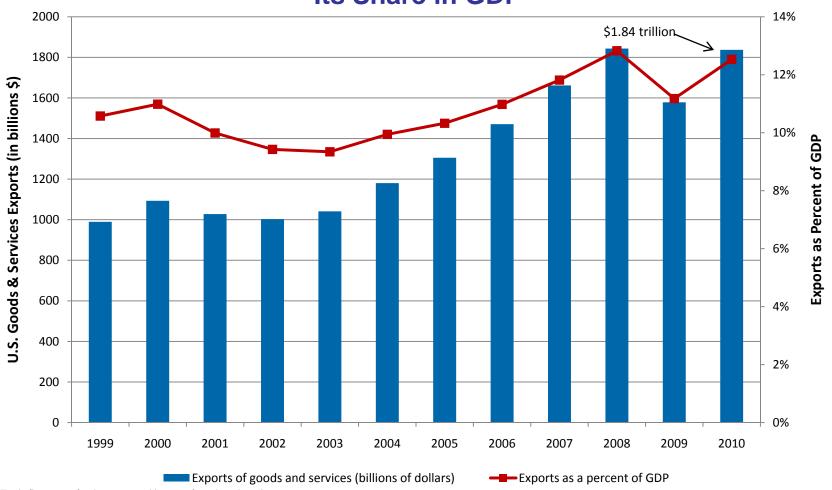
ph: (202) 482-5839

After falling in 2009, trade is almost back to 2008's record levels



U.S. Exports

After Declining in 2009, U.S. Exports Have Grown Rapidly, as Has Its Share in GDP



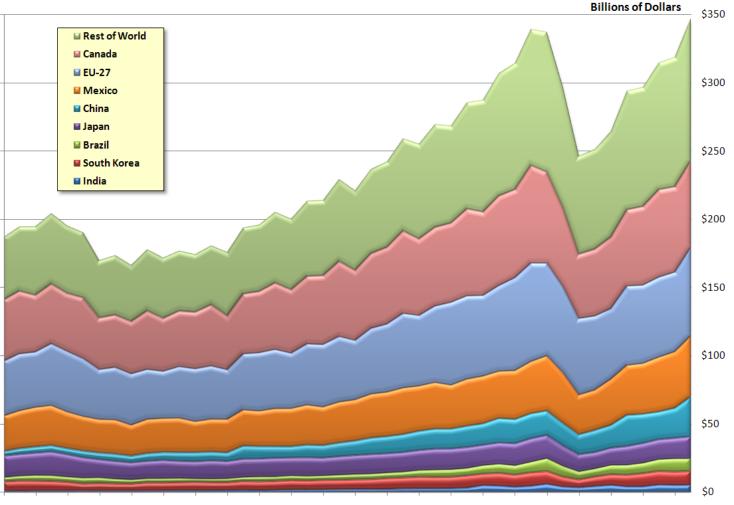
Note: Trade figures are for the export and import of goods and services.

Source: National Income and Product Account Tables, Bureau of Economic Analysis.

Export Destinations

U.S. Exports Span 230 Destinations, Though Canada and Mexico Account for Nearly One-Third of the Total

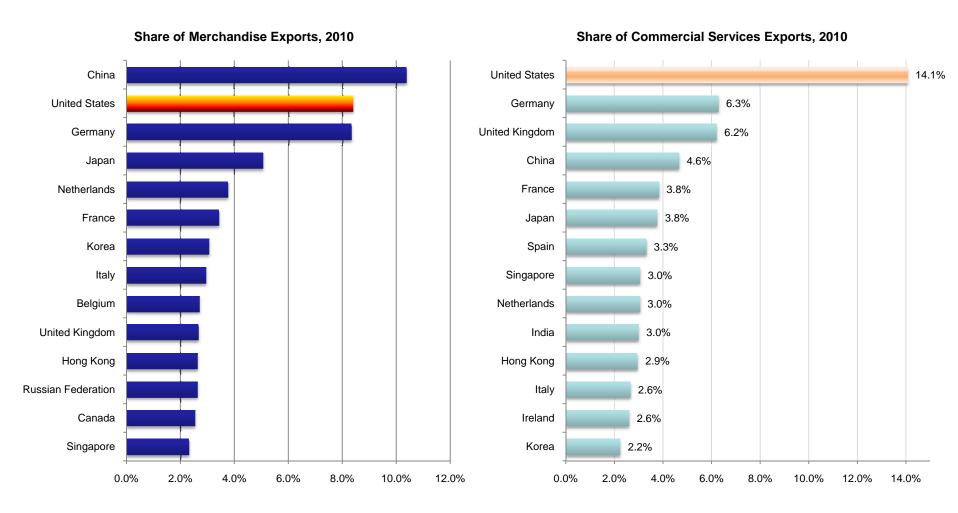




1st Qtr 2000 1st Qtr 2001 1st Qtr 2002 1st Qtr 2003 1st Qtr 2004 1st Qtr 2005 1st Qtr 2006 1st Qtr 2007 1st Qtr 2008 1st Qtr 2009 1st Qtr 2010 Source: U.S. Census Bureau, Foreign Trade Division.

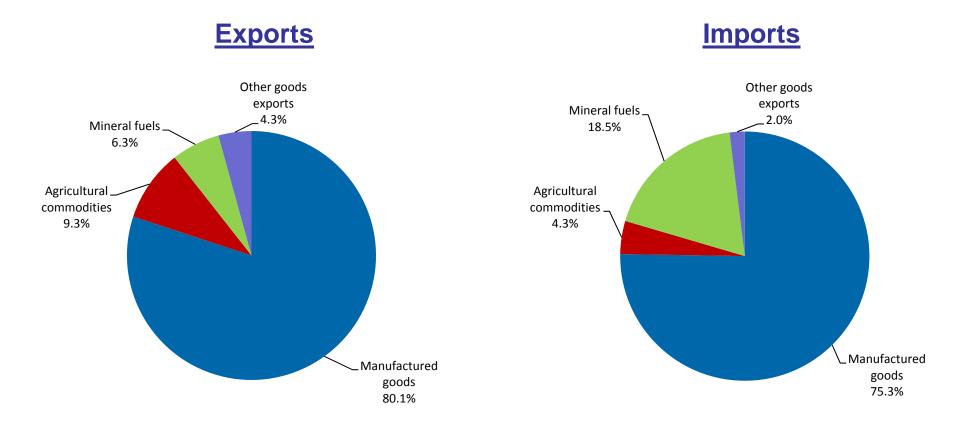
Export Competitiveness

The U.S. is the World's Largest Exporter of Goods and Services



Export and Import Industries

Manufactured Goods Accounted for 80% of Total U.S. Merchandise Exports and 75% of Merchandise Imports in 2010



Source: FT-900 U.S. International Trade in Goods and Services, Census Bureau and the Bureau of Economic Analysis. Prepared by International Trade Administration, Office of Trade and Industry Information.

Manufacturing Export and Import Industries

Manufacturing Export Industry	2009	2010	% Change
TOTAL MANUFACTURING	\$917.1	\$1,098.3	20%
336TRANSPORTATION EQUIPMENT	\$165.4	\$190.3	15%
334COMPUTER AND ELECTRONIC PRODUCTS	\$160.6	\$190.1	18%
325CHEMICALS	\$152.3	\$179.4	18%
333MACHINERY; EXCEPT ELECTRICAL	\$113.4	\$137.6	21%
324PETROLEUM & COAL PRODUCTS	\$41.6	\$61.2	47%
339MISCELLANEOUS MANUFACTURED COMMODITIES	\$52.7	\$61.1	16%
331PRIMARY METAL MFG	\$40.7	\$53.4	31%
311FOOD MANUFACTURES	\$44.7	\$51.9	16%
335ELECTRICAL EQUIPMENT; APPLIANCES & COMPONENTS	\$31.4	\$37.4	19%
332FABRICATED METAL PRODUCTS; NESOI	\$30.2	\$35.7	18%
All Other Manufacturing Sectors	\$84.2	\$100.3	19%

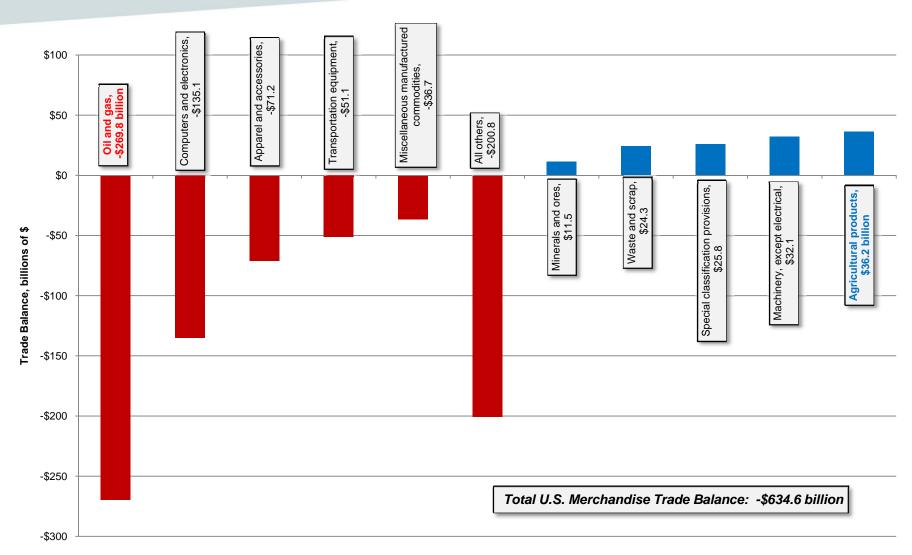
Manufacturing Import Industry	2009	2010	% Change
TOTAL MANUFACTURING	\$1,236.4	\$1,512.7	22%
334COMPUTER AND ELECTRONIC PRODUCTS	\$266.6	\$325.2	22%
336TRANSPORTATION EQUIPMENT	\$180.2	\$241.4	34%
325CHEMICALS	\$155.3	\$176.5	14%
333MACHINERY; EXCEPT ELECTRICAL	\$87.8	\$105.5	20%
339MISCELLANEOUS MANUFACTURED COMMODITIES	\$82.3	\$97.7	19%
331PRIMARY METAL MFG	\$55.6	\$79.1	42%
315APPAREL MANUFACTURING PRODUCTS	\$66.9	\$75.6	13%
324PETROLEUM & COAL PRODUCTS	\$54.7	\$70.3	29%
335ELECTRICAL EQUIPMENT; APPLIANCES & COMPONENTS	\$56.0	\$69.2	24%
332FABRICATED METAL PRODUCTS; NESOI	\$40.1	\$47.1	17%
All Other Manufacturing Sectors	\$190.8	\$225.0	18%

Note: Export and import values in billions of U.S. dollars.

Source: TradeStats Express, International Trade Administration; U.S. Census Bureau, Foreign Trade Division.

Prepared by International Trade Administration, Office of Trade and Industry Information.

U.S. Merchandise Trade Balance by Industry



Source: FT-900 U.S. International Trade in Goods and Services, Census Bureau and the Bureau of Economic Analysis. Prepared by International Trade Administration, Office of Trade and Industry Information.

Jobs Supported by Exports

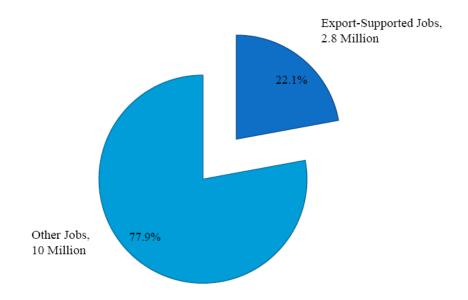
- Exports of goods and services supported 10.3 million jobs in 2008.
- Export-supported jobs accounted for 6.9 percent of total U.S. employment in 2008. The value of total exports, as measured in this study, totaled nearly \$1.7 trillion—or nearly \$165,000 per export job in 2008.
- Agricultural exports supported nearly 1 million civilian jobs (920,000), which included 608,000 in the nonfarm sector.

	Jobs supported by exports in 2008		Exports in	Value of exports per job	
	Number (thousands)	Percent of employment	2008 (billions of dollars)	2008 ratio	Percent change, 2002-2008
Total	10,293	6.9	1,694	165	5.9
Goods	7,525	5.0	1,132	150	6.5
Services	2,768	1.9	562	203	4.3

Source: DOC, ITA, "Exports Support American Jobs."; USDA, ERS, "Agricultural Trade Multipliers: Effects of Trade on the U.S. Economy." Prepared by International Trade Administration, Office of Trade and Industry Information.

Jobs Tied to Manufactured Exports

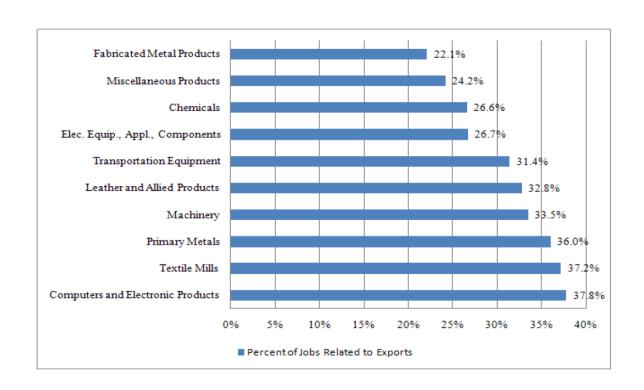
Manufacturing Exports Supported More Than One in Every Five U.S. Manufacturing Jobs in 2008



In 2008, there were 12.8 million jobs in U.S. Manufacturing Industries

Jobs Tied to Manufactured Exports by Industry

Export-Related Jobs Accounted for 22 Percent or More of Total Employment in Ten U.S. Manufacturing Industries in 2008

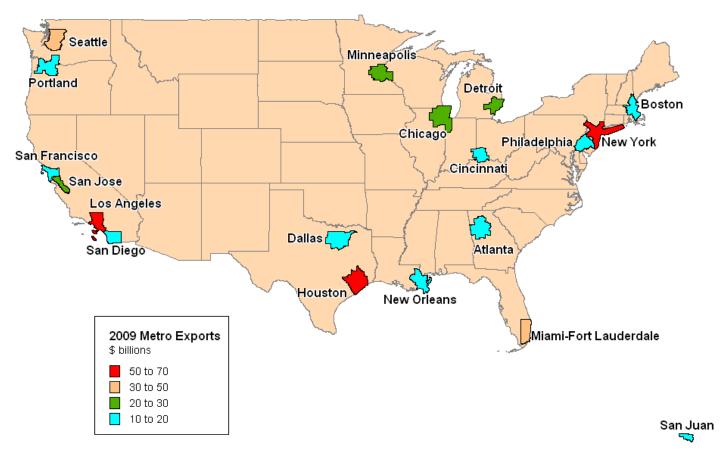


Source: Manufacturing and Construction Division, Census Bureau.

Prepared by International Trade Administration, Office of Trade and Industry Information.

Metropolitan Exports

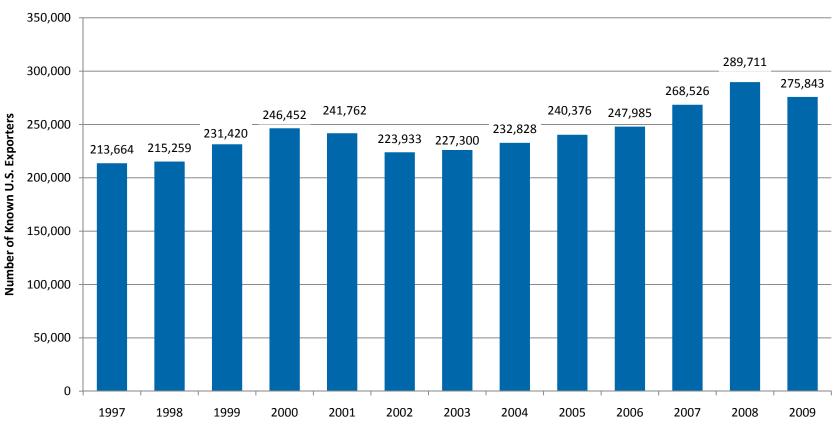
Nineteen Metro Areas Exported More than \$10 Billion in Merchandise in 2009



Source: U.S. Census Bureau, Foreign Trade Division Prepared by International Trade Administration, Office of Trade and Industry Information.

Number of Exporters

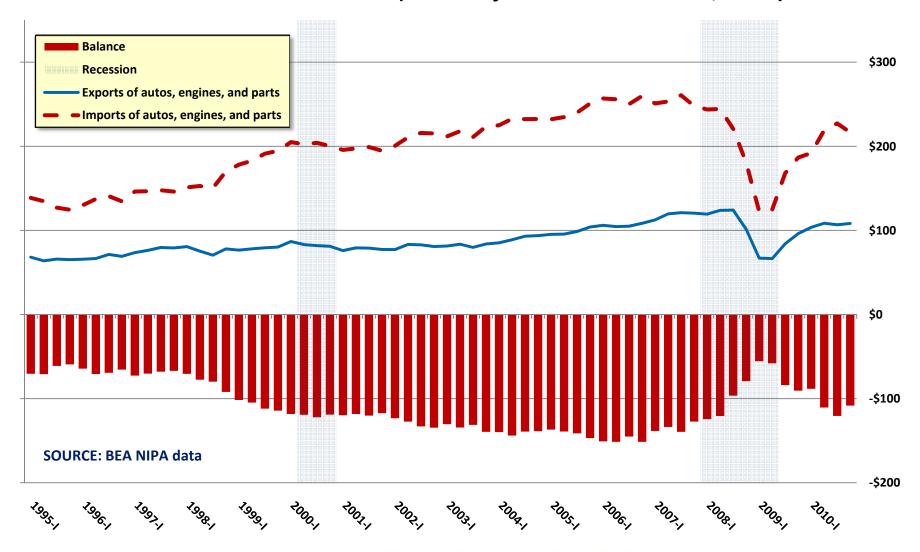
More than a Quarter Million U.S. Companies are Now Engaged in Exports



Source: U.S. Census Bureau, Foreign Trade Division Prepared by International Trade Administration, Office of Trade and Industry Information.

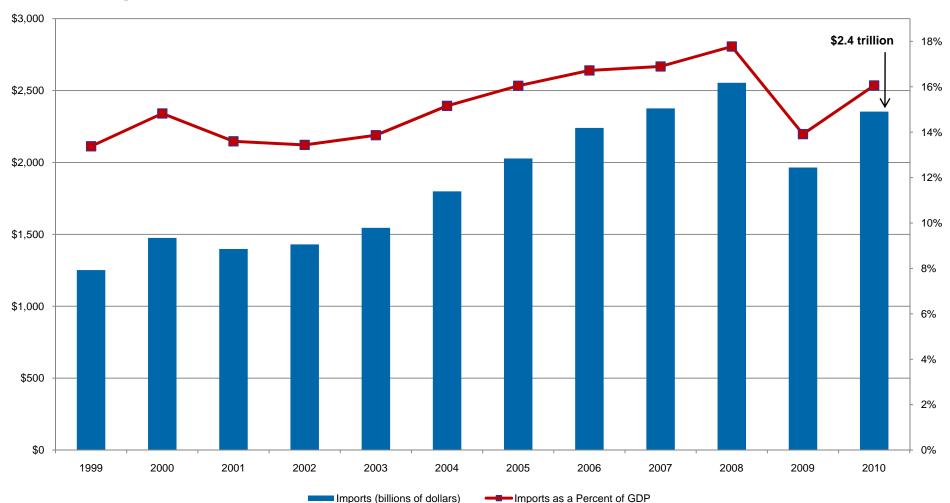
<u>Auto trade</u> comprises around 11% of U.S. goods trade – both imports and exports, up from 9% last year.

U.S. Trade in Auto Goods - (Billions of chained 2005 dollars, SAAR)



U.S. Imports

U.S. Import Values Fell \$589 Billion in 2009, but then increased in 2010



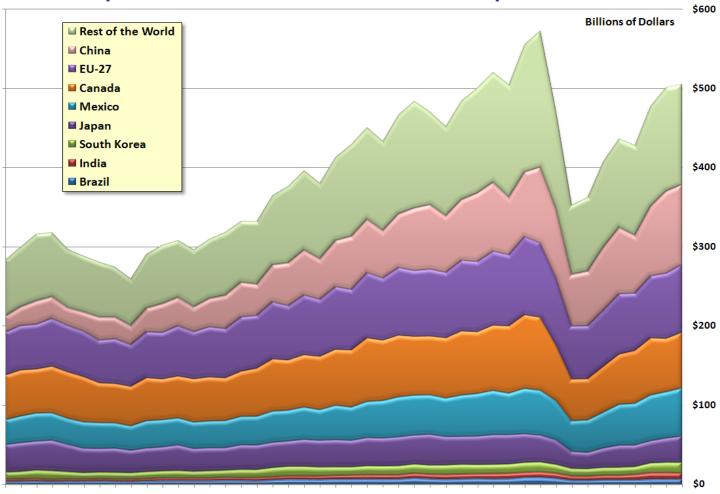
Source: NIPA Table 1.1.5, Bureau of Economic Analysis.

Prepared by International Trade Administration, Office of Trade and Industry Information.

U.S. Department of Commerce

Merchandise Imports

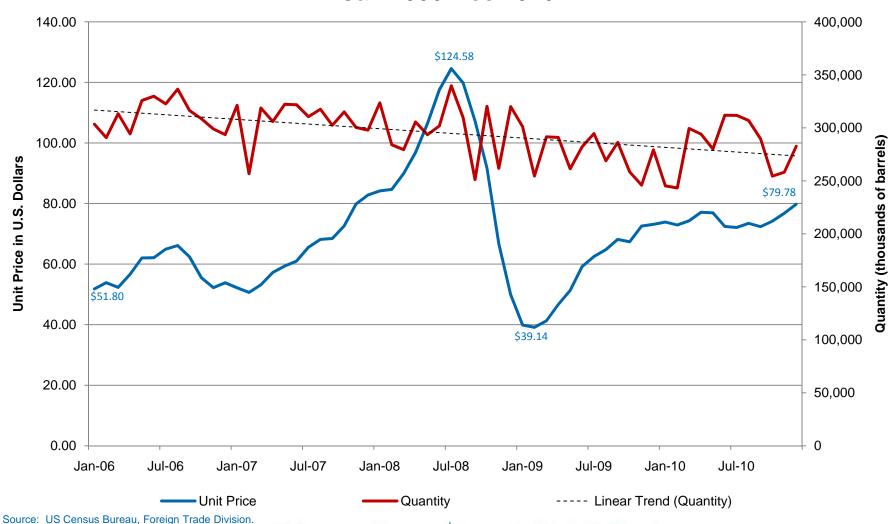
Imports from NAFTA account for more than a quarter of the total. Additionally, the share of imports from China has increased in the past decade.



1st Qtr 2000 1st Qtr 2001 1st Qtr 2002 1st Qtr 2003 1st Qtr 2004 1st Qtr 2005 1st Qtr 2006 1st Qtr 2007 1st Qtr 2008 1st Qtr 2009 1st Qtr 2010 SOURCE: U.S. Census Bureau data, WTA Database

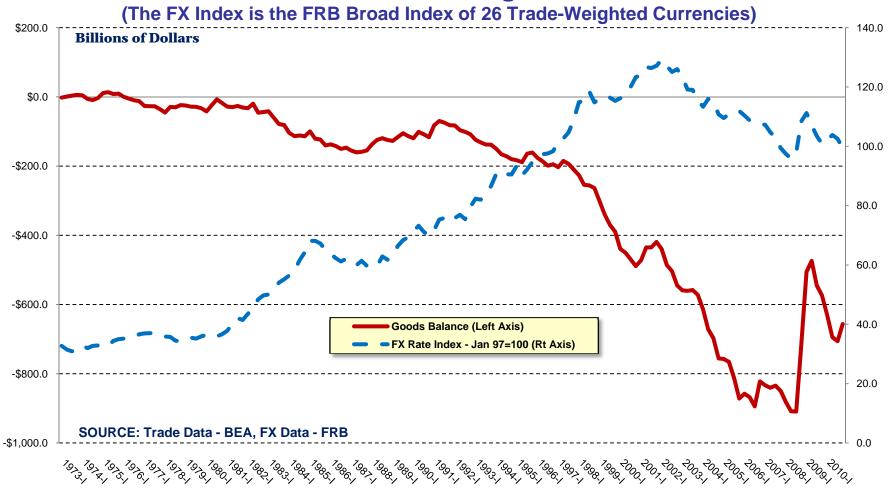
Petroleum Prices Rising, but Quantity of Oil Imports is Falling Over Time

Unit Price & Quantity of Crude Oil Imports, Jan 2006-Dec 2010



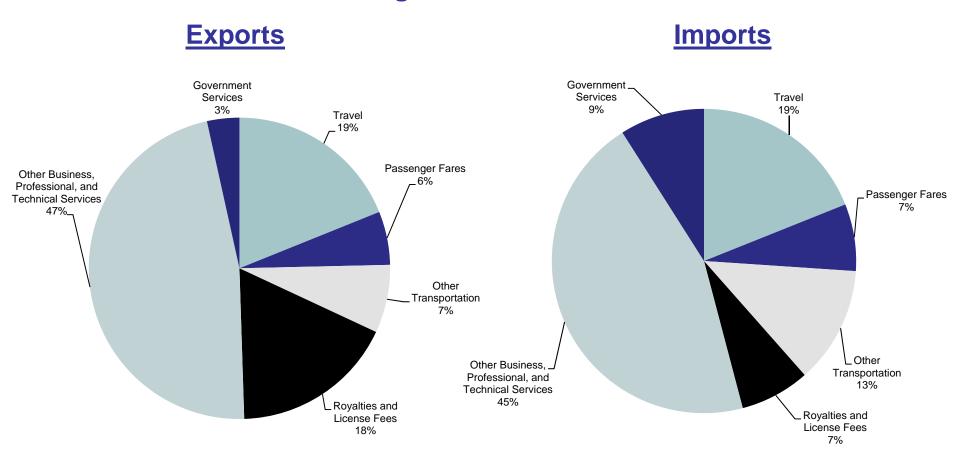
Exchange Rates

Prior to 2009, the high value of the dollar put U.S. merchandise trade at a disadvantage.



Services Trade by Industry

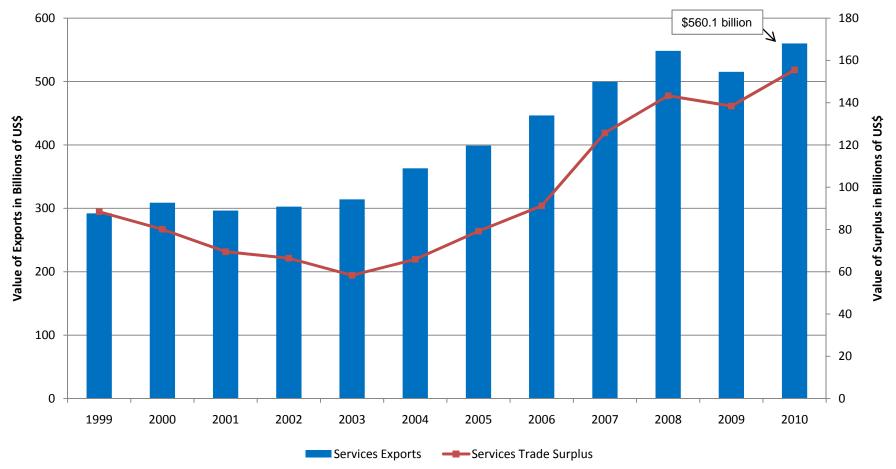
In 2010, Other Private Services and Travel Services account for the largest shares of trade.



Source: FT-900 U.S. International Trade in Goods and Services, Census Bureau and the Bureau of Economic Analysis. Prepared by International Trade Administration, Office of Trade and Industry Information.

Services Exports

Despite a Slight Decline in 2009, U.S. Services Exports are Consistently Rising and Have Led to a Growing Services Trade Surplus in Recent Years



Source: NIPA Table 1.1.5, Bureau of Economic Analysis.

Prepared by International Trade Administration, Office of Trade and Industry Information.

The weaker dollar has boosted <u>travel services</u> exports recently while keeping imports down.

